

Leadership Skills That Move the Needle

The High-Impact Behaviors of Exceptional Leaders

"Live with Purpose. Lead with Heart."

"The art of leadership is saying no, not saying yes. It is very easy to say yes."

by Tony Blair

The Leadership Impact Formula

STRATEGIC FOCUS + DECISIVE ACTION + AUTHENTIC INFLUENCE = MEASURABLE RESULTS

1 Make Faster Decisions

Decide with 70% of the information. Waiting for perfect clarity kills momentum and opportunities.

2 Focus on the Vital Few

Identify the 20% of activities that drive 80% of results. Say no to everything else.

3 Delegate with Purpose

Give people outcomes, not tasks. "Achieve X by Y date" beats detailed instructions every time.

4 Ask Better Questions

Replace "What happened?" with "What did we learn?" Turn problems into growth opportunities.

5 Create Clear Accountability

Every important goal needs an owner, a deadline, and regular check-ins. No exceptions.

6 Lead Through Influence

Build trust through consistency. People follow leaders they believe in, not just positions.

7 Develop Others Intentionally

Spend 15% of your time developing people. Your success multiplies through their growth.

8 Communicate with Clarity

Repeat key messages 7 times in 7 ways. Assume nothing was heard until you see action.

9 Execute with Discipline

Strategy is worthless without execution. Track progress weekly, not monthly.

10 Stay Calm Under Pressure

Your emotional state becomes your team's emotional state. Lead from stability, not anxiety.

Leadership Impact Multipliers

Vision

Paint the picture of what's possible

Courage

Make tough calls when needed

Authenticity

Be genuine, not perfect

Empathy

Understand before seeking to be understood

Resilience

Bounce back stronger from setbacks

Growth Mindset

See challenges as opportunities

Your Leadership Development Plan

Current Challenge: What leadership situation are you struggling with most right now?

Skill Focus: Which of the 10 skills above would have the biggest impact if you mastered it?

This Week's Action: How will you practice that skill in your next leadership opportunity?

Ready to Lead at the Next Level?

Download more leadership resources, book a keynote, or explore coaching at drtimcrowley.com

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