

Leadership Skills That Move the Needle

The High-Impact Behaviors of Exceptional Leaders

"Live with Purpose. Lead with Heart."

"The art of leadership is saying no, not saying yes. It is very easy to say yes."
b Tony Blair

The Leadership Impact Formula

STRATEGIC FOCUS + DECISIVE ACTION + AUTHENTIC INFLUENCE = MEASURABLE RESULTS

- 1 Make Faster Decisions**
Decide with 70% of the information. Waiting for perfect clarity kills momentum and opportunities.
- 2 Focus on the Vital Few**
Identify the 20% of activities that drive 80% of results. Say no to everything else.
- 3 Delegate with Purpose**
Give people outcomes, not tasks. "Achieve X by Y date" beats detailed instructions every time.
- 4 Ask Better Questions**
Replace "What happened?" with "What did we learn?" Turn problems into growth opportunities.
- 5 Create Clear Accountability**
Every important goal needs an owner, a deadline, and regular check-ins. No exceptions.
- 6 Lead Through Influence**
Build trust through consistency. People follow leaders they believe in, not just positions.
- 7 Develop Others Intentionally**
Spend 15% of your time developing people. Your success multiplies through their growth.
- 8 Communicate with Clarity**
Repeat key messages 7 times in 7 ways. Assume nothing was heard until you see action.
- 9 Execute with Discipline**
Strategy is worthless without execution. Track progress weekly, not monthly.
- 10 Stay Calm Under Pressure**
Your emotional state becomes your team's emotional state. Lead from stability, not anxiety.

Leadership Impact Multipliers

Vision Paint the picture of what's possible
Courage Make tough calls when needed
Authenticity Be genuine, not perfect
Empathy Understand before seeking to be understood
Resilience Bounce back stronger from setbacks
Growth Mindset See challenges as opportunities

Your Leadership Development Plan

Current Challenge: What leadership situation are you struggling with most right now?

Skill Focus: Which of the 10 skills above would have the biggest impact if you mastered it?

This Week's Action: How will you practice that skill in your next leadership opportunity?

Ready to Lead at the Next Level?

Download more leadership resources, book a keynote, or explore coaching at drtimcrowley.com

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